

Level Payments

10/25/10 Health & Wellness Package						Income					
Equipment Description	List Price	Equipment	Lease Cost			# Procedures	Billing Per	Total Billed			
			Purchased	36 Months	48 Months			60 Months	Per Month	Procedure	Per Month
Non-Invasive Laser Lipo	\$60,000	\$60,000				100	\$200	\$20,000	\$720,000	\$960,000	\$1,200,000
Wound Care/Tx.	\$50,000	\$50,000				Assists in	Wound	& Surgical	healing	Decreasing	Infections
Pharmanex / Nu Skin	\$10,000	\$10,000				10	\$100	\$1,000	\$36,000	\$48,000	\$60,000
Image pro II 3-D Analyzer	\$19,580	\$19,580				30	Sells	Product &	Record of	Skin Care	Documentation
Health Scan (10/day x 5)	\$50,000	\$50,000				200	\$100	\$20,000	\$720,000	\$960,000	\$1,200,000
Thera Vibe (WBV)	\$18,000	\$18,000				30	\$50	\$1,500	\$54,000	\$72,000	\$90,000
Aqua Med (Massage)	\$20,000	\$20,000				30	\$50	\$1,500	\$54,000	\$72,000	\$90,000
Sun Spectra 9000	\$20,000	\$20,000				30	\$50	\$1,500	\$54,000	\$72,000	\$90,000
Biofeedback	\$25,000	\$25,000				30	\$50	\$1,500	\$54,000	\$72,000	\$90,000
Brain State Technologies	\$50,000	\$50,000				30	\$50	\$1,500	\$54,000	\$72,000	\$90,000
Aura Video (Record)	\$20,000	\$20,000				Included in	Above	for a	Visual Video	of the Aura	Changes
Total	\$342,580	\$342,580	\$11,240.70	\$8,766.75	\$7,289.30			\$48,500	\$1,746,000	\$2,328,000	\$2,910,000
		Grand Total	\$404,665.11	\$420,804.09	\$437,357.78						

3 Payments @ \$99.00

Lease Cost			
3 @ \$99.00	36 Months	48 Months	60 Months
\$297	\$11,694.64	\$9,121.05	\$7,583.75
Sub Total	\$421,007.18	\$437,810.39	\$455,025.01
Start UP	\$297.00	\$297.00	\$297.00
Grand Total	\$421,304.18	\$438,107.39	\$455,322.01

Practice Builder

Lease Cost			
9 Months @1% + 300	24 Months	36 Months	48 Months
\$3,426	\$16,455.00	\$11,414.38	\$8,902.39
Sub Total	\$394,920.07	\$410,917.79	\$427,314.59
9 Month Adjustment	33 Months	45 Months	57 Months
Start UP	\$31,132.20	\$31,132.20	\$31,132.20
Grand Total	\$426,052.27	\$442,049.99	\$458,446.79

Becky Lee Osterback, B.S.N., R.N.
 (509) 344-3278 www.HWWise.com W
 316 Boone, Suite 270, Spokane, WA 99201

Non-Invasive Laser Lipo
Wound Care/Tx.
Pharmanex / Nu Skin
Image pro II 3-D Analyzer
Health Scan (10/day x 5)
Thera Vibe (WBV)
Aqua Med (Massage)
Sun Spectra 9000
Biofeedback
Brain State Technologies
Aura Video (Record)

www.Lipo-Lasers.com

www.misonix.com

www.arobella.com

www.NuSkin.com

www.EnhancedImageTech.com

www.HealthScanInc.com

www.AvantWellness.com

www.AquaMed.com

www.Sybaritic.com

www.WhiteDoveHealing.com

www.BrainStateTech.com

www.Aura.net

Cost Comparison and Revenue Generated

Level Payments

3 Payments

Practice Builder

Income

\$2,910,000

\$2,328,000

\$1,746,000

\$404,665.11

\$421,304.18

\$426,052.27

\$249,438.63

\$438,107.39

\$442,049.99

\$259,251.11

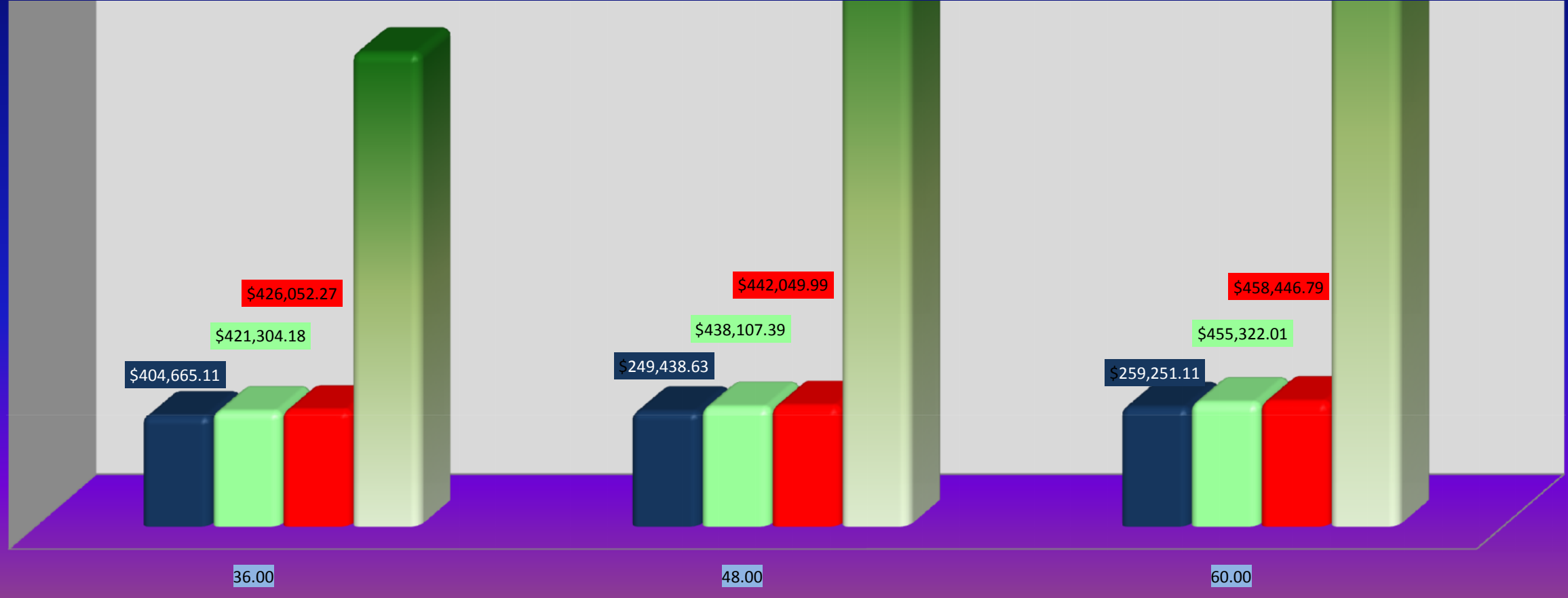
\$455,322.01

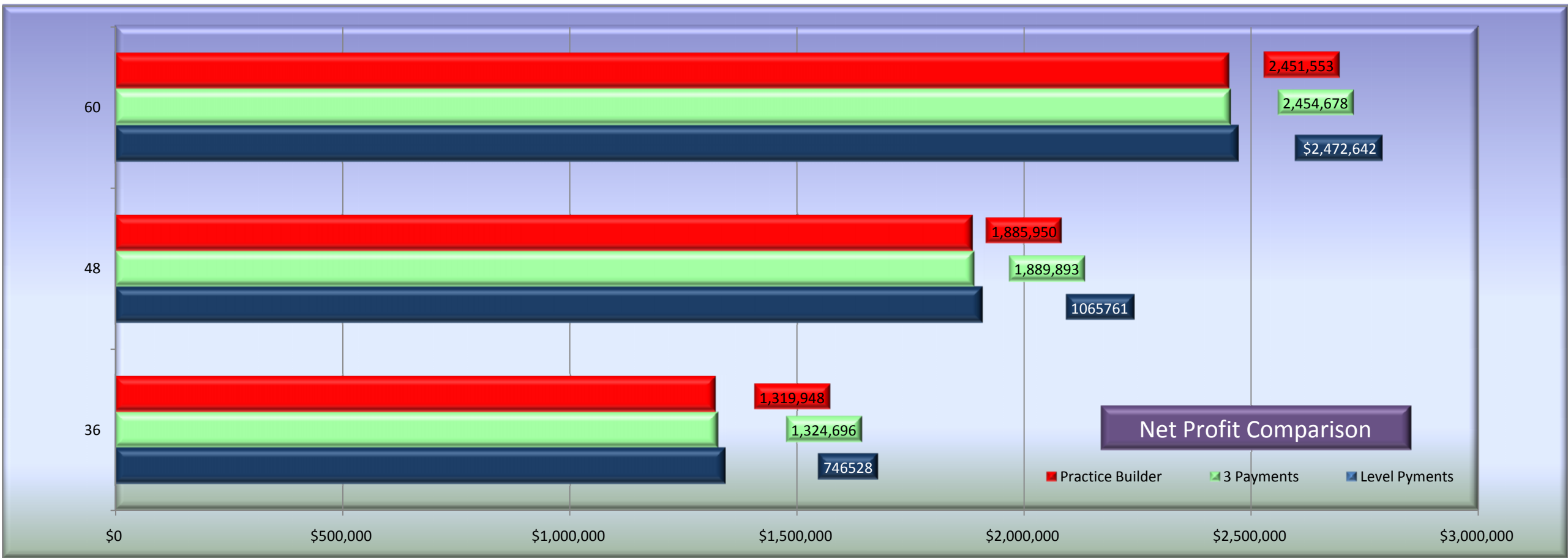
\$458,446.79

36.00

48.00

60.00





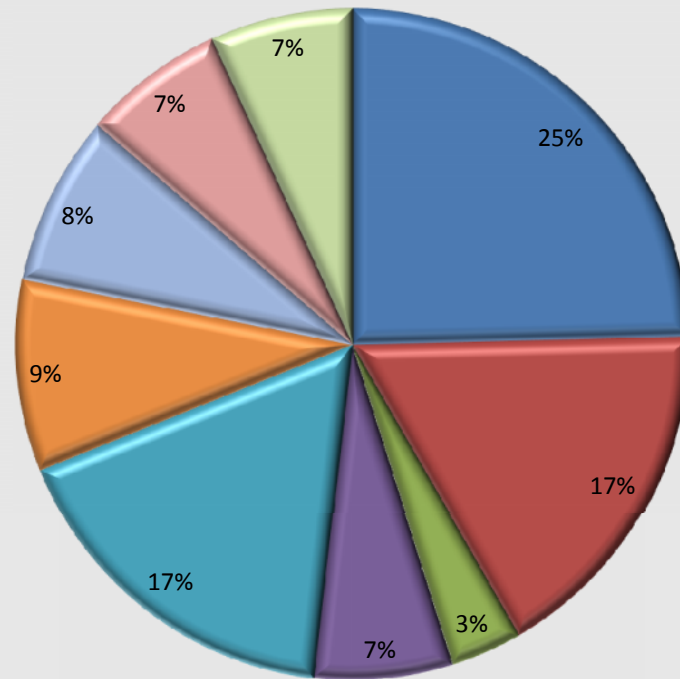
Level Payments		
36	48	60
\$1,341,335	\$1,907,196	\$2,472,642

3 Payment Net Profit		
36	48	60
1,324,696	1,889,893	2,454,678

Practice Builder Net Profit		
36	48	60
1,319,948	1,885,950	2,451,553

Equipment Description	List Price	Equipment Purchased	Commission Percentage	Sales Commission	Agent	Split Percentage	Sales Commission
Non-Invasive Laser Lipo	\$60,000.00	\$60,000.00	12.00%	\$7,200.00	Laura	50.00%	\$3,600.00
Image pro II 3-D Analyzer	\$50,000.00	\$50,000.00	10.00%	\$5,000.00			\$0.00
Sellas Erbium Laser	\$10,000.00	\$10,000.00	10.00%	\$1,000.00			\$0.00
Radiancy Mistral IPL	\$19,580.00	\$19,580.00	10.00%	\$1,958.00			\$0.00
Microderm Abrasion Friesian Peak	\$50,000.00	\$50,000.00	10.00%	\$5,000.00			\$0.00
Thera Vibe Whole body Vibration	\$18,000.00	\$18,000.00	15.00%	\$2,700.00			
Digital Pulse Analyzer	\$20,000.00	\$20,000.00	12.00%	\$2,400.00			
Counter Top Autoclave	\$20,000.00	\$20,000.00	10.00%	\$2,000.00			
Arobella Qoustic Wound Therapy Ultrasound System	\$25,000.00	\$25,000.00	8.00%	\$2,000.00			\$0.00
	\$50,000.00						\$0.00
Total	\$246,570.00	\$247,580.00		\$27,258.00			\$3,600.00

Commissions



- Non-Invasive Laser Lipo
- Image pro II 3-D Analyzer
- Sellas Erbium Laser
- Radiancy Mistral IPL
- Microderm Abrasion Friesian Peak
- Thera Vibe Whole body Vibration
- Digital Pulse Analyzer
- Counter Top Autoclave
- Arobella Qoustic Wound Therapy Ultrasound System